
Consulting Services for Technical Assistance to Support the COMESA Regional Customs Transit Guarantee (RCTG) Scheme

Deadline: Thursday, March 5, 2026 at 12:00 pm (noon) UTC

Country: Kenya

Ref-N°: BMZ No.: 2022 67 334

Prequalification

Ref.: International, open Tender for the project:

Support to facilitating cross-border trade to contribute to the operationalization of the African Continental Free Trade Area (RCTG)

Project Executing Agency: African Trade Insurance Agency (ATIDI), Nairobi, Kenya

Project measures: The project is part of a strategic partnership between the African Trade Insurance Agency (ATIDI) and KfW Development Bank, acting on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ). The project supports the implementation and expansion of the COMESA Regional Customs Transit Guarantee (RCTG) scheme - an initiative critical to facilitating intra-African trade and operationalizing the African Continental Free Trade Area (AfCFTA).

The RCTG Pool streamlines regional transit trade by replacing multiple national customs bonds with a single regional guarantee, thus reducing costs and trade barriers. This Technical Assistance (TA) project seeks to strengthen the operational, regulatory, and promotional foundations of the RCTG system to ensure broader participation and risk sustainability. TA shall be provided to ATIDI and its partners in:

- Strengthening risk management processes (e.g. KYC, Compliance, etc.) for prevention of trade-related and tariff-related Illicit Financial Flows (IFFs);
- Capacity Building for Insurance Companies and other potential stakeholders;
- Monitoring and Reporting.

Requested Consultant services:

ATIDI seeks an experienced Implementation Consultant (IC) to carry out the assignment. The Consultant shall deliver support across key areas:

- Improvement of risk management frameworks within the RCTG system with a focus on detecting and preventing trade-related and tariff-related Illicit Financial Flows (IFFs);
- Strengthening of underwriting capacity of insurance companies participating in the RCTG system by delivery of capacity building measures;

- Collaboration with COMESA Secretariat, ZEP Re, customs bodies, and trade facilitators.

The assignment period is expected to cover 32 months.

The Expression of Interest (pre-qualification) is subject to the regulations contained in the Guidelines for the Procurement of Consulting Services, Works, Goods, Plant and Non-Consulting Services in Financial Cooperation with Partners (as of July 2024) available at www.kfw-entwicklungsbank.de.

The contract will be awarded to an independent Consultant firm with proven experience in the sector and the region and a minimum average annual turnover of EUR 1 million for the years (2022-2024).

For further information, please go to www.exfitender.de and log on (or create a user profile). The integrated search function of exfitender will allow you to find the tender and to register your interest, access the PQ Document and additional materials (if applicable). Should you require any technical assistance, please check <https://exficon.de/tad/e-procurement/> for user guides and help videos. Alternatively, please contact the Tender Agent (exficon GmbH) at tender@exficon.de.